

**TSA Vending**  
**6925 Edgebrook Lane**  
**Hanover Park, IL 60133**  
**630-854-0458 tsavending@aol.com**

**Congratulations!** You have just taken a fantastic step towards “Financial Freedom” with our Vending Refreshment Programs creating a better future for yourself. Become financially independent with no more worries about bosses, job security or where the next paycheck will come from.

TSA Vending provides a complete one stop source for building your own vending business. We have been in the vending industry since 1985 helping vendors grow their business. As a Distributor and authorized Vending Service Center, we provide you with state-of the-art vending equipment, technical support and parts available with an 800 number, financing options to expand your business and locating services nationwide to place your vending equipment into. You don't have to do any selling, have any expensive trucks or large storage space to get started. You can work right from your home to earn an income of your dreams. Start today to take control of your financial independence with just a few easy steps.

### **THE FIRST STEP TO SUCCESS**

Get Started Today! Call: 1-630-854-0458 to receive your Information Starter Kit for setting up your vending business. Included will be information on our complete line of vending machines (Snacks, Soda, Coffee, Deli, Frozen, Gumball, Medical and Custom designed equipment).

By calling within 10 days of receiving this package and placing an order for two or more vending machines, you can receive two special discount coupons worth up to \$1000 dollars toward future vending equipment purchases. You also will be assigned a “Vending Consultant” who will help you grow your vending business. Your Vending Consultant has inside information about unique techniques and ideas for every area of the country to help your business skyrocket.

## **THE SECOND STEP TO SUCCESS**

Write down a business plan of goals you want to achieve. Your Vending Consultant can help you with this. Next place an order for vending machines. Fill out and fax back the Financial Services Credit Application to establish a line of credit for purchasing additional vending equipment.

Register at the State County Office a Business Name and a State Retailers Tax Number or ask your Tax Account to help you file. Also order business cards to run your business. Then when you have your State Retailers Tax Number you can set-up a Business account with supplies for vending products like:

- |                        |                       |                          |
|------------------------|-----------------------|--------------------------|
| 1. Sam's Club          | 2. Merchant Mart      | 3. Chicago Vendor Supply |
| 4. Restaurant Supplies | 5. Costco             | 6. Grocery Stores        |
| 7. Catering Company    | 8. Food Outlet Stores |                          |

## **THE THIRD STEP TO SUCCESS**

Get with your Vending Consultant and send out business post cards or start a Vending Partner Program or sign up for a Location Locator for locations you want. Then choose the locations you would want to start with. You then will have your vending machines delivered to your location. The machines will be unwrapped, delivered inside the location, filled with product, coins added, prices programmed for location and custom security keys installed so no one has a copy. You will have free training provided on the programming, filling and preventive maintenance of the vending machines.

## **THE FOURTH STEP TO SUCCESS**

Set aside a few hours each week to run your vending business. Keep in touch with your Vending Consultant on any question and special promotions that will be available.

We congratulate you on becoming a TSA Vending Vendor Operator and wish you the best on your future success.

Sincerely,

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Joseph Moorehouse  
TSA Vending  
630-854-0458

# **WHY THE VENDING BUSINESS ?**

## **1. Vending is the Largest Cash Business in the World!**

Generating over 42 billion dollars each year!

## **2. Vending is Growing at 9 - 10 % per year!**

## **3. Top 10 Profit Makers!**

According to the Small Business Administration, the vending business ranked in the top 10 of profit making business with profits increasing each year since the early 1940's.

## **4. Investment Security!**

The only way you can lose money in the vending business is to place your machines in storage or hide them. If your machines are accessible in a good location, they will generate income.

## **5. Portable!**

Your machines can be moved to different locations. Unlike a franchise or fixed location, you have the ability to move your machines if conditions change.

## **6. Minimum Time Required!**

Usually, less than a 45 minutes once a week at each location, is all the time required to fill the machines and collect your money.

## **7. No Overhead!**

You can operate your vending business from your home. No employees, utilities or any of the profit eating overhead associated with other types of businesses.

## **8. Minimal Investment!**

Start small and expand your profits to any size or level of income you desire. 2 out of 3 (66%) of machines in the marketplace are owned by small investors.

## **9. Anybody Can Do This Business!**

No special skills needed. No special college degrees needed.

## **TSA Vending Advantages**

- **TSA Vending in Vending Business since 1985**
- **Available American Made Vending Equipment Since 1931**
- **800 Number For Parts and Service Support**
- **State-of-the-Art Technology**
- **IVend Product Delivery Sensor Technology**
- **Dollar Bill Acceptors and Credit Card Readers**
- **Smartphone Payment Systems**
- **Custom Made Security Locks and Keys**
- **Best 5 Year Warranty on Parts and Compressor with a Preventative Maintenance Program**
- **Local Sales, Service and Installation Support**
- **Available Same Day / Next Day Service – 7 Days a Week**
- **Guaranteed Authorized Locations**
- **Location Survey – Including # of Employees, Hours Open, # Number of Work Days, Any Additional Foot Traffic, Any Vendor Contracts, Services Wanted, Products Wanted, Any Healthy Foods, Cold Foods, Frozen Foods and Coffee Service.**
- **Free Training provided on programming, filling and preventive maintenance of the vending equipment**
- **Take in Trade-ins on New Machines**

# VENDOR HOME BUSINESS OPPORTUNITY PROFILE

**TSA Consultant:** \_\_\_\_\_ **City:** \_\_\_\_\_ **Date:** \_\_\_\_\_ **AM N AN PM**

This form is to be used simply to help us get to know you better. The information you provide is the strictest of confidence.

**Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **ST.** \_\_\_\_\_ **Zip:** \_\_\_\_\_

**Phone: Home** (\_\_\_\_\_) \_\_\_\_\_ **Cell:** (\_\_\_\_\_) \_\_\_\_\_ **Email:** \_\_\_\_\_

**How Long At Present Address?** \_\_\_\_\_ **Own** \_\_\_\_\_ **Rent** \_\_\_\_\_

**Education - Years Attended:** **Hugh School** \_\_\_\_\_ **College** \_\_\_\_\_ **Trade** \_\_\_\_\_ **Other** \_\_\_\_\_

**Employment:** \_\_\_\_\_ **Not Working** \_\_\_\_\_ **Working** \_\_\_\_\_ **Type of Work** \_\_\_\_\_

\_\_\_\_\_ **Retired** \_\_\_\_\_ **Own Business** \_\_\_\_\_ **Type of Work** \_\_\_\_\_

**Your Primary Reason For Looking at this Home Business Opportunity: (Check All That Apply)**

\_\_\_\_ Start My Own Business \_\_\_\_\_ Better Lifestyle \_\_\_\_\_ Earn More Money \_\_\_\_\_ Be Self-Employed

\_\_\_\_ More Time To Do Other Things \_\_\_\_\_ Be My Own Boss \_\_\_\_\_ Work Less Hours \_\_\_\_\_ Money For College

\_\_\_\_ Start A Retirement Income \_\_\_\_\_ Buy A New Car \_\_\_\_\_ Earn Down Payment For House

**If You Decide To Become a Vendor With TSA Vending, Your Financing Will Come From:**

\_\_\_\_ Personal Savings \_\_\_\_\_ Bank Loan \_\_\_\_\_ Borrow From Relative \_\_\_\_\_ Credit Union \_\_\_\_\_ TSA Vending's Finance Services

**Amount Of Cash To Invest Without Having To Borrow:** \_\_\_\_\_ \$0 - \$2000 \_\_\_\_\_ \$2000 - \$5000 \_\_\_\_\_ \$5000 - \$10,000

\_\_\_\_\_ \$10,000 - \$20,000 \_\_\_\_\_ \$20,000 - \$50,000 \_\_\_\_\_ \$50,000 +

**How Many Vending Machines Do You Want To Start With:** \_\_\_\_\_ **Types:** \_\_\_\_\_

**Marketing Area For Your Vending Machines (miles from home, towns, by zip code):** \_\_\_\_\_

**Do You Own a Vending Route Now: Y/N** \_\_\_\_\_ **# Routes** \_\_\_\_\_ **#Locations** \_\_\_\_\_ **#Machines** \_\_\_\_\_

**Hours Available To Work On Your Business:** \_\_\_\_\_ **Full or Part Time:** \_\_\_\_\_

**Which Days Available To Service Your Vending Machines:** \_\_\_\_\_

**Based on What You Have Seen So Far, Your Interest Level To This Home Business Opportunity Is (Circle One):**

Very Interested      Somewhat Interested      Maybe in 6 Months      Not Interested

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**Email back to TSA Vending - tsavending@aol.com or Call (630) 854-0458 for more information to get started.**